

S E R V I C E

C A T A L O G U E

JULY 2023

# Offering: Business Process Automation



SERVICE AREA: BUSINESS AUTOMATION

## Offering Overview

Business Process Automation is a project-based offering aiming at consulting, designing and implementation of technical solution that digitize and automate manual business process in the enterprises. Typical applications can be found in areas like

- HR,
- Finance,
- Procurement,
- Sales and Customer Support

## Value to the client

Business Process Automation will:

- ensure that the client remain resilient to all sort of global or local disturbances
- workflow processes are more predictive, adaptive and automated, with real-time data
- improve business continuity and efficiency with digital labor

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

# Offering: Document Management

SERVICE AREA: BUSINESS AUTOMATION



## Offering Overview

Document Management is a project-based offering aiming at consulting, designing and implementation technological solutions to digitize, catalog and protect paper documentation. Typical applications can be found in areas like

- HR,
- Finance,
- Procurement,
- Marketing

## Value to the client

Document Management will ensure that the client remain resilient to all sort of global or local disturbances like:

- Pandemic events
- Changes in market demands
- Cost pressure
- Market disruptors.

Document Management will also ensure client remains compliant to regulatory requirements

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

# Offering: Managed Services for IaaS, PaaS and SaaS



SERVICE AREA: CLOUD SERVICES

## Offering Overview

Managed Services for IaaS, PaaS and SaaS is a project-based offering aiming at consulting, designing, implementation and management of large scale and complex IT solutions.

Typical applications include:

-Hosting and management of IBM

Mainframe environments

-Managed services for vertical solutions in cloud.

Applicable for public cloud.

## Offering Scope

•Solution Design

•Delivery and Implementation

•Support

## Value to the client

Managed Services for IaaS, PaaS and SaaS will ensure that the client can focus its internal resources in high value core activities of its own business instead of dealing with IT related problems. E.g.

•A bank that uses AI Solutions Managed Services for IaaS can focus on

developing its digital presence instead of managing IT infrastructure

•Logistic companies that uses AI Solutions managed services for video surveillance can focus on efficiency of its delivery services instead of spending time and efforts for IT problems.

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

# Offering: Cloud Architecture Design

SERVICE AREA: CLOUD SERVICES



## Offering Overview

Cloud Architecture Design helps clients achieve inter-cloud movement and consistent management for business value, flexibility, revenue growth and cost control. We assign our industry-leading experts to work collaboratively with clients to accelerate their journey of cloud exploitation to modernize their IT environment.

The solution captures business requirements and technology needs to deliver an infrastructure and container platform strategy, roadmap, and implementable architecture which integrates security, resiliency and management models.

Because this approach is "technology agnostic" it is well suited to clients who have embraced multiple cloud vendors to meet business needs.

## Value to the client

Cloud Architecture Design helps clients achieve inter-cloud movement and consistent management for business value, flexibility, revenue growth and cost control. Because our approach is "technology agnostic" it is well suited to clients who have embraced multiple cloud vendors to meet business needs.

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

# Offering: Cloud Migration Services

SERVICE AREA: CLOUD SERVICES



## Offering Overview

Cloud Migration Offering services accelerates cloud adoption using best-in-class tools and automation with global, certified engineers and these services are offered as individual modules to suit the needs of our customers.

In many cases, the client has made the decision to go to the cloud but has not determined the best way to move those workloads. Many a times, customers have decided to adopt the cloud for the inherent benefits that a cloud based IT infrastructure has to offer and, also with a view to free-up precious data center estate for core business functions and applications.

In such instances, the migration offering has an important role to complement the customers choice of migration.

Cloud Migration offering provides a streamlined approach to facilitate hybrid cloud journey using predefined client demand profiles and capability patterns using AI Solutions Cloud Innovate methodology.

## Value to the client

Access the cloud faster through a 25% reduction in migration lifecycle

Accelerated transformation of IT landscape resulting in digitized enterprise and flexibility to enable new business models

Pay as you go model with no initial investment or long-term contracts

Improved business agility and faster time to market

Seamless business experience with a single unified partner management

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager



# Offering: Site, Facilities and Data Center Services

SERVICE AREA:INFRASTRUCTURE SERVICES



## Offering Overview

AI Solutions Site, Facilities and Data Center Services helps clients to achieve resilient, physically secure and modular facilities for clients to bolster up-time, recover faster after an IT outage, address risks and opportunities, and ensure continuous availability. AI Solutions provides complete data center & IT facilities solution leveraging long and rich experience of designing, constructing, and implementing data centers. It is augmented by an ecosystem of technology partners.

## Value to the client

Helps to ensure resiliency, efficiency and cost containment objectives of the IT facility business

Reduces energy costs with the goal towards a green data center strategy

Provides "Pay as you grow" design approach to help defer capital and operational costs

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

# Offering: Process and Task Mining

SERVICE AREA: BUSINESS AUTOMATION



## Offering Overview

AI Solutions Process and Task Mining Service turns a hit-or-miss guessing game into a fast, fact-based and on point picture of your actual process and allows you to utilize this picture in many ways. Aside from the advantages over typical optimization procedures, We, at AI Solutions support our clients to boost their competitiveness and put them at the front of the digital transformation race. With Process Mining Service by AI Solutions, it's fast and easy to receive actionable information from Process Mining and help to react to changes in the business world on time. Customers gain the insights they need to assign priorities and develop a comprehensive, pro-active and sustainable but also adaptable optimization strategy .

## Value to the client

### Discover

Process and task mining are the key to unlocking the value of hyperautomation by using historical data to dive deep into the business, create process maps, and identify where automation will help create the greatest impact for your enterprise.

### Identify

Discover end-to-end processes using existing data to provide a clear picture of your as-is state.

Determine which activities are creating bottlenecks and latency

### Simulate

Simulate proposed automation initiatives to calculate projected ROI.

### Monitor and optimize

Monitor and measure proposed changes and automation activities with a continuous improvement cycle.

## Service Levels

Project based service levels are negotiated as part of the project

## Pricing Rules

Per Solution - price is based on customer requirements

## Service Owner

General Manager

## Service request Contact

General Manager

## Offering Scope

- Solution Design
- Delivery and Implementation
- Support



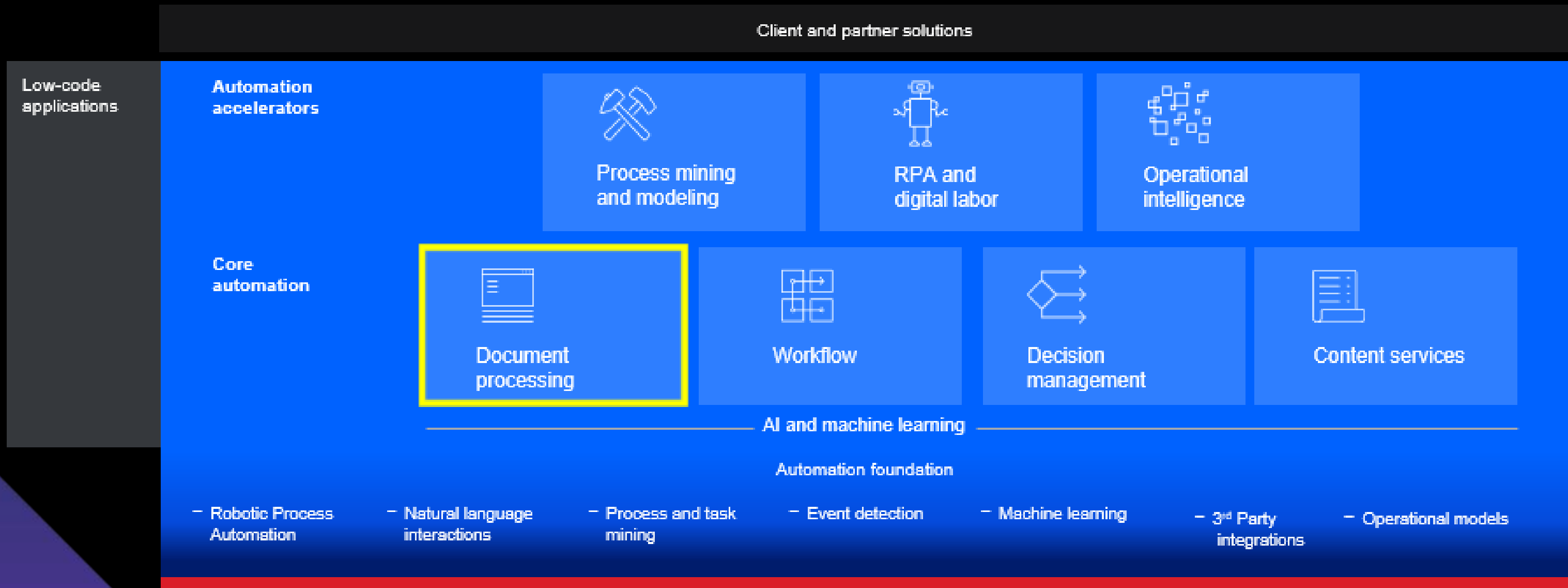
# Offering: IBM Software Licenses

SERVICE AREA: BUSINESS AUTOMATION



## IBM Cloud Pak for Business Automation

The broadest set of automation capabilities on the market to intelligently automate all types of work



# Offering: IBM Software Licenses

SERVICE AREA: BUSINESS AUTOMATION



## IBM Cloud Pak for Integration

